Program Overview

Aims Community College ranks among the most respected community colleges in the nation and is one of the largest and most comprehensive two-year colleges in Colorado. Aims offers more than 160 degree and certificate programs, the most affordable tuition along the Colorado Front Range and is dedicated to providing an educated workforce for business and industry. Since 1967, Aims has established four campuses in Greeley, Ft. Lupton, Loveland, Windsor, as well as online to deliver an expanded curriculum of 2,000 day, evening and weekend courses. The core belief at Aims Community College is that learning should be available to as many people as possible and at a price most can afford. We apply that philosophy to all our services.

Aims by the Numbers
Fall 2016 Student Headcount: 4,133
Fall 2016 Student Demographics

<table>
<thead>
<tr>
<th>Ethnicity</th>
<th>Gender</th>
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<tbody>
<tr>
<td>Hispanic: 31%</td>
<td>Female:  57%</td>
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<tr>
<td>Caucasian and Other: 69%</td>
<td>Male:  43%</td>
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<table>
<thead>
<tr>
<th>Age</th>
<th>Full-time Students: 37%</th>
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<tbody>
<tr>
<td>21 and Under: 50%</td>
<td>Part-time Students: 63%</td>
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<tr>
<td>22 - 24: 13%</td>
<td>Students receiving financial aid: 81%</td>
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<td>25 - 34: 22%</td>
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<tr>
<td>35 - 49: 10%</td>
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<tr>
<td>50 and Over: 5%</td>
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Customized Training Services:
Aims is committed to helping businesses upgrade the skill level of their current work force and develop their future work force with specialized non-credit training programs. Aims Workforce Development and Community Partnerships is a full service workforce development center offering: training utilizing “smart” classrooms, computer labs, and support services including training needs analysis, employee job skills assessments, competency modeling, customizable instructor-led and online training programs, performance consulting, and follow-up retention coaching and reinforcement. Customized training involves close collaboration between the customer and the corporate education center staff in the development and delivery of specialized curricula to support a variety of training needs.

- Initial consultation
- Development of training
- Agreement or contract
- Collaboration between instructors and customer to design program
- Delivery of material with continuous customer involvement
- Evaluation of delivery and impact on customer organization
- GUARANTEE: If our services fail to meet mutually agreed upon requirements, we would provide up to a full refund.

The following list represents some, but not all, of our most popular training programs:
**Communication Skills:**
- Business Writing
- Email Etiquette
- Listening
- Meeting
- Facilitation
- Presentation Skills
- Communication

**Management and Leadership:**
- Conflict and Change Management
- Decision Making
- Problem Solving
- Financial Acumen
- Supervisory Skills
- Situational Leadership
- Team Building
- Coaching Skills

**Business Skills Development:**
- Customer Service Negotiation
- Project Management
- Sales
- Stress Management
- Time Management
- Train-the-Trainer

**Language Training:**
- ESL for the Workplace-multilevels
- Spanish for the Workplace
- Other foreign languages

**Software Training:**
- Windows Operating Systems
- MS Office Products
- MS Project
- Crystal Reports
- Visio
- Adobe Design and Graphics

**Technical Industrial Training:**
- Blueprint Reading and Shop Math
- GD&T
- CAD/CAM
- Hydraulic Maintenance
- Electrical Maintenance
- Pneumatic Maintenance
- Safety and OSHA
- Lean & Six Sigma
- Welding
- PLC

**Colorado FIRST/Existing Industries Customized Training Program Administration:**
For qualifying primary sector companies training newly hired or incumbent workers, training grant dollars are available from the state of Colorado. Aims Corporate Education is the administrator of this program on behalf of Weld County. The company must contribute at least 40% of the training costs and the program will then contribute up to $1200/employee trained. A program director will meet with your company to determine how you can qualify for these grants.

**Global Corporate College:**
We are a member of a national network of community colleges in all 50 states, all dedicated to providing the highest quality workforce development programming available. If your organization has multiple sites nationally or internationally, and a One Stop training solution would be best for you, Global Corporate College might be the way to address your needs. We leverage the largest amount of workforce development programming and resources available through our network.

**Workshops & Seminars:**
We offer career development workshops and seminars for working professionals that are open to the public and scheduled on our website (www.aims.edu). Classes are offered in a broad range of topics, including: workplace skills, business, management, computer applications,
technology, writing, presentation skills, and personal enrichment. Classes are offered online and instructor-led for several industries including, Corporate Management, Small Business, Legal Studies, Health & Medical, Oil & Gas, Teaching & Education, Finance, Manufacturing, Green Industry, Computer Technology and more. Customized Training is also available.

**Our recent activities with New Companies to Weld County:**
During the last five years, we have assisted companies in writing applications for the Colorado First Training grants, served as training partner that acquired and delivered training, and administered required documentation allowing the grant recipient to focus on developing their business. Several of these industries were large food manufacturing organizations that required us to be knowledgeable about federal regulations associated with food manufacturing.

Three grant recipients had us develop prescreening programs to assist in the selection of personnel. We trained on required technical skills vital to the startup of the operation. We taught “Train the Trainer” courses that allowed their key personnel to learn the technical skills and techniques to train adults. These individuals then became internal technical trainers. We taught selected personnel the skills needed to transition from team member to supervisory or managerial roles.

We have developed an “Electrical Mechanical Technician” program that assists companies in elevating their selected production line personnel to obtain necessary skills to assist plant maintenance and engineering groups in performing troubleshooting and diagnostics of production lines processes. This program is customizable to each specific company’s training needs.

Our Applied Environment Technology Department has several pathways to manufacturing certificates and degree programs that are driven by local manufacturing experts that serve on our advisory boards. We have created state-of-the-art laboratories with training workstations for the following: hydraulics, pneumatics, AC and DC electrical fundamentals, motor control, variable speed motor control, thermal process control, robotics, and programmable logic controller systems. These training workstations are available at our local campuses or can be delivered on-site for training.

Aims Community College is positioned to partner with Northern Colorado businesses with the latest educational techniques and tools. Our team is readily available to answer your questions.

We look forward to developing a long-term partnership with your organization to meet your education and workforce needs. Please do not hesitate to contact us, if we can be of further assistance.

**For Additional Information Contact:**

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See attached Degree & Certificate Quick Reference Guide